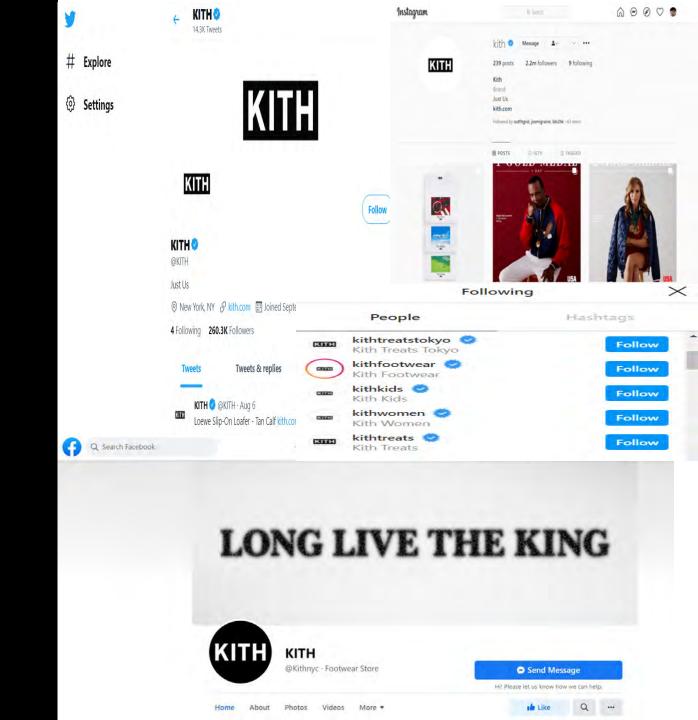
DIGITAL MEDIATYPES



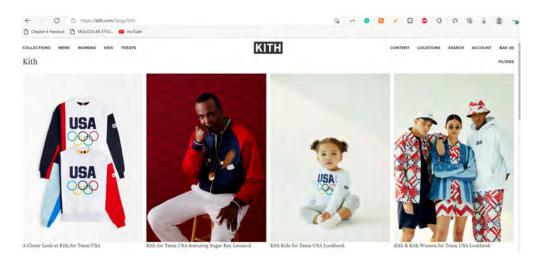
Nguyen Huu Hung Le (William)

OWNED MEDIA



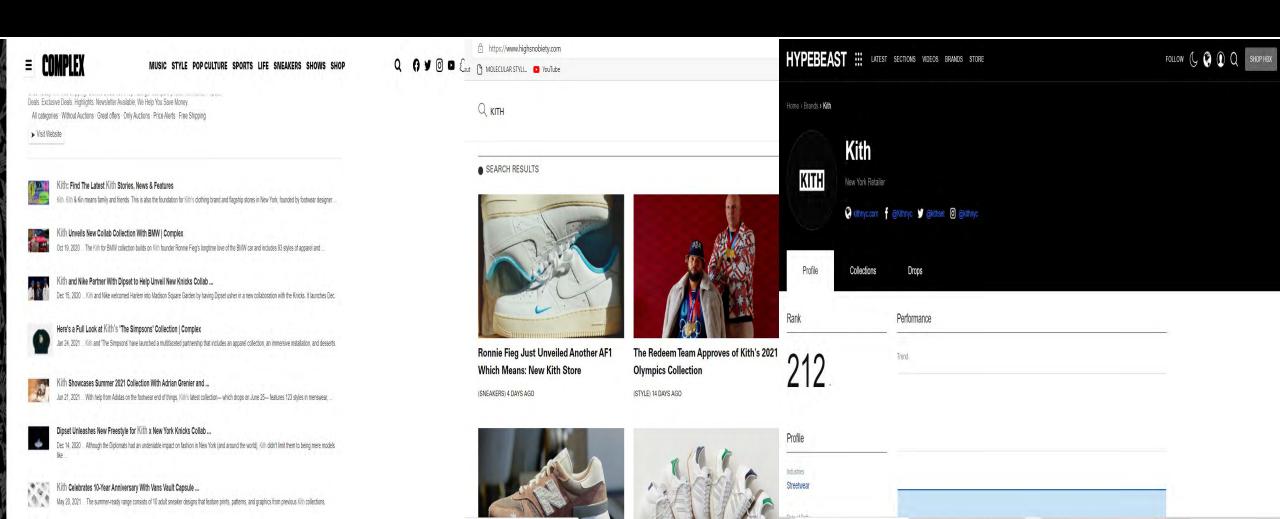
OWNED MEDIA

Kith owns 10 social media accounts in total which included 7 Instagram accounts, 1 Twitter account and 1 Facebook account. The main Instagram account has 2.2M followers, the official Twitter account has 260.3K followers, and 133K likes on Facebook. Along with that Kith also owns an official website www.kith.com and a blog under the website. Their website and Twitter are two medias that have the most traffic.



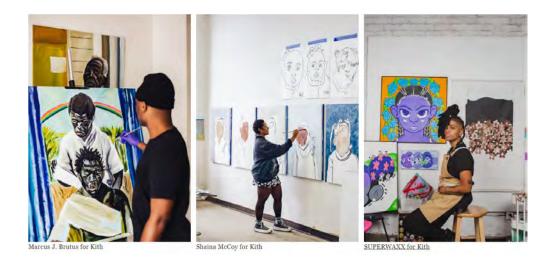


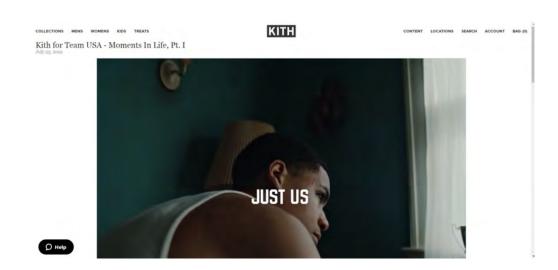
PAID MEDIA



PAID MEDIA

Surprisingly, Kith has no promotion or advertising on any of their social media. Three major paid media are three famous streetwear publishers: Complex, Highsnobiety, and Hypebeast. Also, parts of their paid media are coming from featuring with many artists, celebrities, and influencers. For example: Adrian Grenier for Summer 2021 campaign, Shaina McCoy for Art collection, or Kerri Jennings, Aaron Peirsol, Jason Kidd for their new Olympics collection, etc.













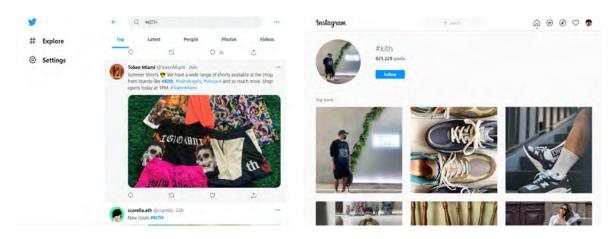


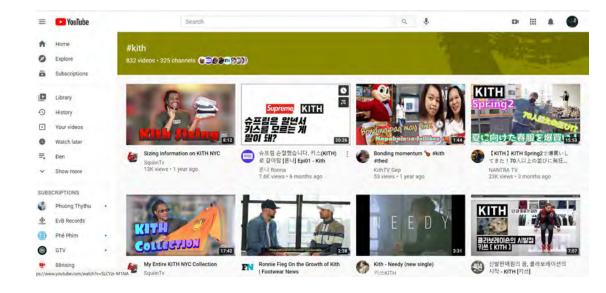


EARNED MEDIA

EARNED MEDIA

Kith got worn by many celebrities as their daily clothing items. Justin Bieber & Hailey Bieber, Kylie Jenner, Usher, Bella Hadid were caught wearing Kith while going out by paparazzi. Some of them even posted on social media. In addition, Kith hashtag has a huge amount of people used on Twitter, Instagram, and YouTube. Kith has no YouTube channel at all, however, 33.66% of its social traffic come from YouTube.





PAID AND OWNED STRATEGY

Kith has a great strength on visualize their campaigns and put it on their owned media. Also, all the publishers that Kith is working with has a large number of potential customers that match their target. However, there is something that the brand need to improve on. Also having a natural customer base on Facebook, Kith are not really active on this platform. Facebook can be a great sources to promote their products. Moreover, the brand should consider to promote and advertise on social media and search engine. There are also many new features on Instagram and Facebook which is livestreaming and online shopping while streaming, Kith should also use this method to upscale their sales. Additionally, Tiktok is one of the platform, Kith can join to improve its brand image, products can also be sold and promoted on Tiktok.

SOURCES

https://www.similarweb.com/website/kith.com/ #social